

cenit
RVC

REQUIREMENTS VALUATION COCKPIT



**SHORTEN TIME
TO QUOTE**



THE TYPICAL PATH TO AN OFFER - TODAY

A potential customer requests a quotation for the delivery of a highly complex machine or system, specifically tailored to the customer's needs and produced in batch size 1. The processing and evaluation of the numerous requirements require the cooperation of experts from different departments. Often with the help of spreadsheet programs and frequently associated with long waiting times and unnecessary queries.

Typically, the process takes several weeks to months per customer request. And this is exactly where our solution comes in:

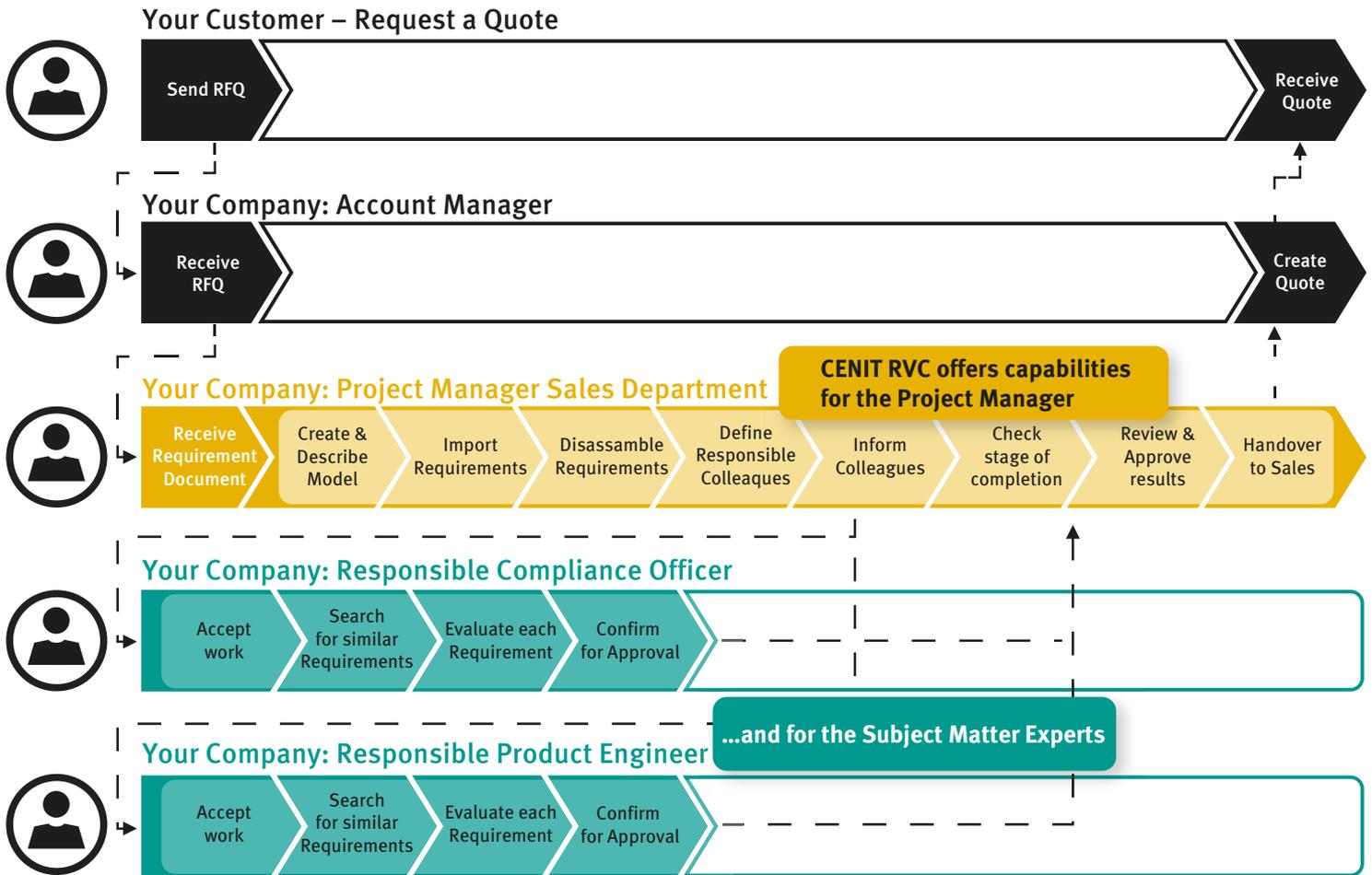
The **Requirements Valuation Cockpit (RVC)** by CENIT is a solution based on SAP EPD.

It supports companies in orchestrating the interdisciplinary evaluation of complex mechatronic customer requirements, both functional and non-functional, through a controlled process across many departments. This allows you to submit a qualified offer much faster than before.

MANAGE REQUEST FOR QUOTATION PROCESSES WITH REQUIREMENTS MANAGEMENT

SHORTEN TIME-TO-QUOTE WITH CENIT'S REQUIREMENTS VALUATION COCKPIT (RVC)

from month to weeks to days



With less effort to more sustainability

CENIT RVC, with its cloud-based database, allows the business departments to simultaneously process and evaluate requirements specifications. The view of the requirements is role-based or department-specific, thus facilitating the work with the requirements model.

CREATOR

The assistant helps to create the projects and significantly reduces the effort required for their creation.

DECOMPOSER

Breaks down the prerequisites into its components, and then links the prerequisites to the right subject matter experts.

COLLABORATOR

Shares requirements with internal and external subject matter experts, saving a lot of time to set up the technical requirements.

EVALUATOR

Creates a fast, process-reliable evaluation of customer requirements through the controlled integration of all disciplines necessary.

EXPLORER

Helps to find similar requirements and existing solutions.

COCKPIT

Always keeps track of the deadline and shows the level of completion and fulfillment for each project and requirement.

Fast generation and assignment of requirements

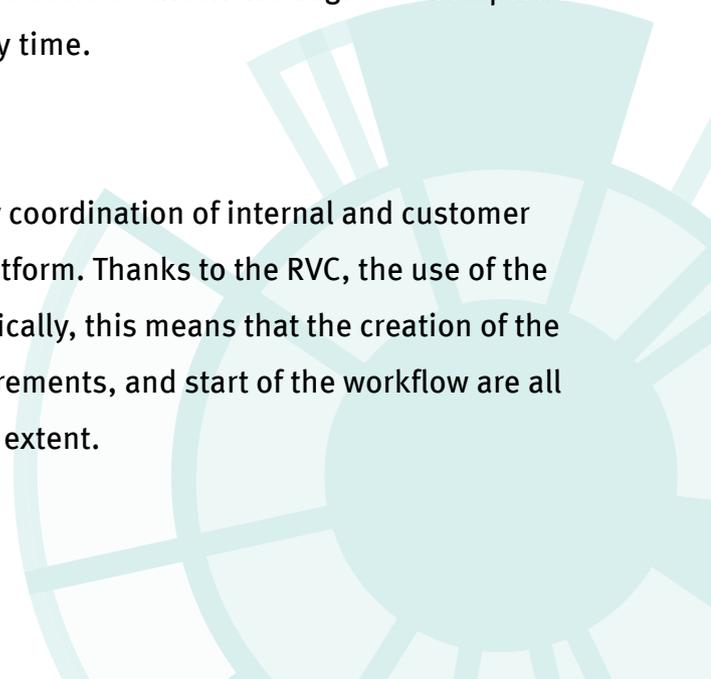
After creating a task and importing the customer's requirements specifications - either via MS-Word format or via the standardized requirements exchange format (ReqIF) - RVC automates the assignment of responsible editors based on defined terms. The priority of requirements is also identified and highlighted. This saves time and simplifies the preliminary assessment for the following evaluation process of the requirements.

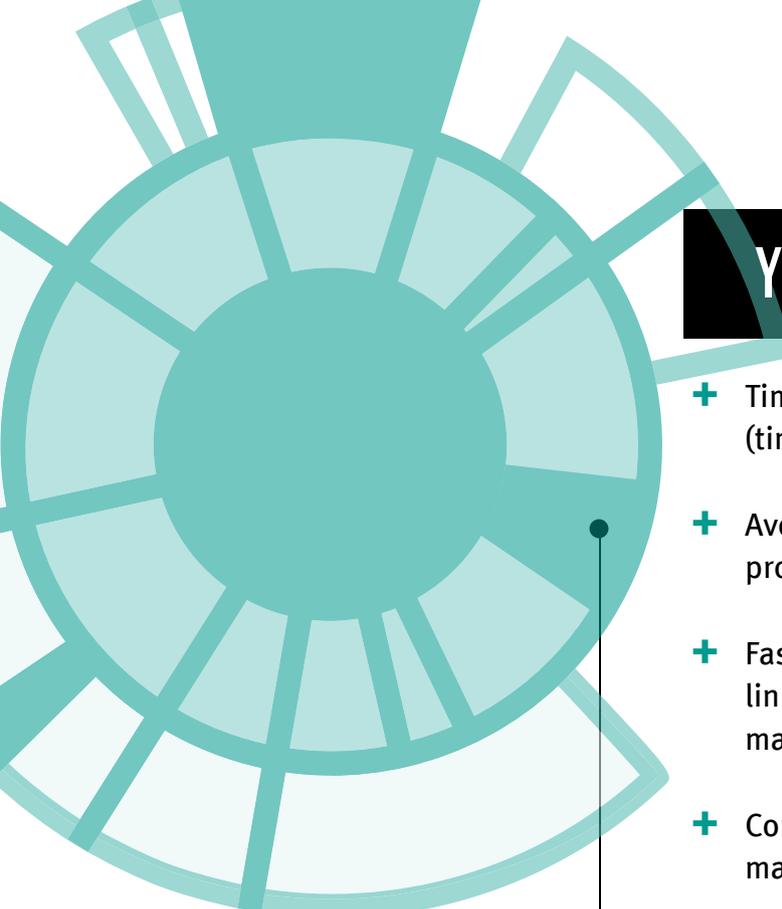
Database-driven management of requirements

Subsequently, the editors receive a message for the evaluation of their requirements through the role-specific cockpit. Thanks to the database-driven management, the evaluation of requirements is performed by the users in parallel. The cockpit allows users to check the degree of completion and the degree of fulfillment of the requirements at any time.

Evaluation and coordination of requirements

The evaluation of requirements as well as the necessary coordination of internal and customer changes are performed in the SAP EPD collaboration platform. Thanks to the RVC, the use of the collaboration platform is significantly facilitated. Specifically, this means that the creation of the collaboration, selection of participants, upload of requirements, and start of the workflow are all activities that the RVC performs automatically to a large extent.





YOUR ADVANTAGES AT A GLANCE

- + Time savings in the preparation of quotations (time to quote)
- + Avoidance of waiting times through the parallel processing of requirements
- + Fast identification of identical or similar solutions by linking requirements with existing SAP materials, bills of material, orders and quotations
- + Controlled integration of internal and external subject matter experts
- + Controlled coordination of internal and customer changes
- + Transparency of fulfillment and completion levels throughout the entire assessment process
- + Support in meeting sustainability criteria through a controlled compliance process
- + Reduced cycle time through workflow-supported, cross-company collaboration

CENIT RVC

CENIT empowers sustainable digitalization. With a broad solutions and services portfolio, CENIT enables clients to optimize their horizontal and vertical business processes. Our solutions are based on innovative technologies in: product lifecycle management, the digital factory and enterprise information management. With interdisciplinary knowledge of the processes involved and their considerable expertise in the field, CENIT consultants provide customers with end-to-end advice to ensure that solutions are implemented with an understanding of the entire value chain.

With a holistic approach and based on trusted partnerships, CENIT takes responsibility for solutions on behalf of our clients. From the initial consultation to the introduction of innovative IT solutions, right through to ensuring a cost-effective operation. The CENIT team adapts to each client, taking a practical approach, which enables measurable operational optimizations. CENIT has been helping prestigious customers in key industries to gain competitive advantages for over 30 years.

CENIT has nearly 900 employees worldwide who work with customers from: automotive, aerospace, industrial equipment, tool and mold manufacturing, financial services, and trade and consumer products industries.

CONTACT US!

CENIT AG

Industriestraße 52-54
70565 Stuttgart

T. +49 711 - 7825 30

E. info@cenit.com

www.cenit.com

